

Message Text

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ACTION EUR-12

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USDOC FOR BEWT/TPD-GOODMAN

E. O. 11652: N/A

TAGS: BEXP, UR

SUBJ: NON-FERROUS METALLURGY SEMINAR/EXHIBIT, DECEMBER 1975

REF: STATE 206273

1. COMMERCIAL OFFICE APPRECIATES EFFORTS OF USDOC/BEWT TO ATTRACT MAJOR U.S. COPPER PRODUCERS AND EQUIPMENT MANUFACTURERS FOR SUBJECT EVENT.

2. WHILE WE UNDERSTAND CONCERNS EXPRESSED PARA 3 REFTTEL OVER SWITCH FROM MULTI-METAL TO COPPER AS FOCUS FOR THIS EVENT, WE BELIEVE THAT CIRCUMSTANCES UNDER WHICH THIS EVENT MUST BE CONDUCTED DICTATE SUCH A SHIFT. AS POINTED OUT IN MOSCOW 11861, MINISTRY OF NON-FERROUS METALLURGY HAS NOW INDICATED WILLINGNESS TO SPONSOR SEMINAR/EXHIBIT WHICH FOCUSES ON COPPER.

IF MINT

H IS ON BOARD AS FAR AS SPONSORSHIP CONCERNED, WE ARE CONFIDENT THAT STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY WILL GO ALONG. HOWEVER, MINISTRY'S SUPPORT IS PREMISED ON ASSUMPTION THAT THIS EVENT WILL BE RESTRICTED TO COPPER. WERE WE TO INSIST ON MULTI-METAL APPROACH, THIS COULD JEOPARDIZE MINISTRY'S SPONSORSHIP, WHICH CASE ENTIRE EVENT WOULD BE NON-STARTER. IF WE ARE SUCCESSFUL IN ORGANIZING COPPER

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SEMINAR/EXHIBIT ALONG LINES MINISTRY DESIRES, WE BELIEVE THAT

WE CAN COUNT ON MINISTRY'S SUPPORT FOR FUTURE EVENTS. DAVYDOV AND OTHER MINISTRY OFFICIALS HAVE INDICATED THAT THEIR INTEREST IN U.S. EQUIPMENT AND TECHNOLOGY IS BY NO MEANS RESTRICTED TO COPPER PRODUCTION, BUT FOR REASONS OF THEIR OWN THEY CLEARLY FAVOR BEGINNING WITH COPPER. PERHAPS LEAD/ZINC SEMINAR-EXHIBIT COULD BE STAGED DURING JUNE 1976, THUS ALLOWING RAMANOFF INTERNATIONAL CHANCE IN NEAR FUTURE TO PARTICIPATE IN ONE OF OUR EVENTS. HOWEVER, WE SEE NO BENEFIT AND CONSIDERABLE POTENTIAL LOSSES IN INSISTING ON MULTI-METAL APPROACH FOR DECEMBER 1975 EVENT WHEN MINISTRY SO CLEARLY PREFERS DIFFERENT APPROACH. PLEASE ADVISE.

3. COMMOFF HAD USEFUL DISCUSSIONS DURING DONETSK "UGOL" EXHIBIT WITH REPRESENTATIVES OF JOY MANUFACTURING, WHO SEEMED CONFIDENT THAT JOY SUBSIDIARY, DENVER EQUIPMENT, COULD BE PERSUADED TO TAKE PART IN DECEMBER EVENT.
STOESSEL

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